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**Stratum Consulting** is a consulting and technology company providing Business and Media Solutions & Services. We are focused on providing ECM implementations, upgrades and consulting services as well as delivering the essential support you need. We consider our clients to be Strategic Partners, working together to achieve the most optimal business solutions.

**Stratum Consulting comprises of the following Business Areas:**

- **Enterprise Content Management Consulting**



- **Marketing and Advertising Media**

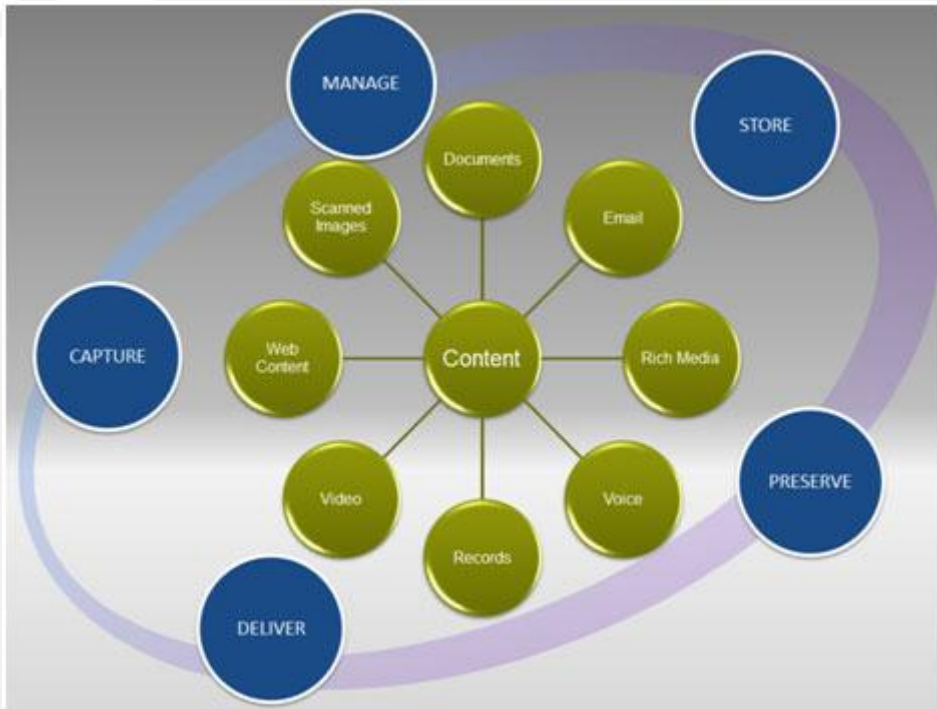


- **Business Solutions**



## Enterprise Content Management Consulting

Enterprise Content Management (ECM) is the strategies, methods and tools used to *capture, manage, store, preserve,* and *deliver* content and documents related to organizational processes. ECM covers the management of information within the entire scope of an enterprise whether that information is in the form of a paper document, an electronic file, a database print stream, or even an email.



Our ECM Consulting division considers ECM as an integral part to any organization's overall effective Information Management.

**ECM Includes:**

- Document Management
- Records Management
- Email Management
- Content Collaboration
- Workflow and BPM
- Capture- scanning and imaging
- Knowledge Management
- Search and Retrieval
- Information Orientation and Access
- Information Management
- Compliance
- Digital Asset Management

**What We do:**

We provide consulting and implementation services in the ECM sphere. We have extensive experience in all lifecycle aspects from the Analysis Phase, Development, Implementation and right through to the day- to- day Support and Optimization Phases. We specialize in the EMC Documentum and Captiva family of technologies, but also provide services and integrations around Alfresco and Microsoft Sharepoint. Despite our specialization, we are not limited only to technical implementations but we also provide product-agnostic services and strategy formulations.

#### **How we handle Enterprise Level SLA requirements:**

##### **a) High Availability of System**

The Documentum Platform is a robust platform that features many configuration and deployment options to facilitate a resilient and High Availability Solution. We typically recommend federating a multi-repository and distributed setup. This allows a 24-7-365 operation. We have successfully implemented such requirements at FNB and SARS.

In conjunction with Virtualization Technologies such as VMware, we can mitigate risk even further and optimize uptime while decreasing hardware footprint and costs.

##### **b) Robustness**

EMC Documentum is a COTS (common-off-the-shelf) product supported by EMC, one of the largest Technology companies in the USA. EMC's products have a high level of maturity and EMC provides various, service level assistance. Priority 1 calls are responded to within 5 minutes and the aim is to resolve it within 4 hours.

##### **c) Flexibility**

Even though the solution is a product, the Documentum Platform is fully extensible and customizable via many interface options. Customizable XML, text files as well as native API's, Web Services and other SOA (Service Orientated Architecture) tools exist that facilitate customization of the solution. The extent of configuration and customization depends on the customers' unique needs.

##### **d) On the Ground Real-Time Involvement with issues**

When issues are being experienced, whether system related bugs or infrastructure related problems, we walk the way with our client in resolving them as effectively as possible. We have extensive experience in troubleshooting the technologies that we support and have a great success rate in resolving issues. We provide a valuable point of contact for clients as well as vendors like EMC in order to filter through the noise and locking in to the real root cause of problems being experienced.

We offer SLA agreements for managing and maintaining of deployed solutions.

#### **Our Track-Record:**

Our specialist consultants have successfully delivered ECM solutions to Large Blue-Chip customers across all spheres and business areas, including but not limited to: Banking and Financial Services, Public Sector, Telecoms, Healthcare, Energy and Utilities.

We are a key Documentum Technology Implementation Partner and Solution Definition Partner for Accenture. We have been instrumental in the development and implementation of ECM solutions within SARS and DoD. We are also very proud of our Re-Design, Optimization and Migration of FNB's entire Documentum ECM solution. We count the Department of Trade and Industry (dti) as a key Documentum and Captiva ECM customer, and are currently involved in a Captiva InputAccel process rationalization project at Johannesburg Water.

We take on projects of diverse proportions and endorse partnering with Technology Partners or Functional partners if required. We have the capacity to take on large projects and typically find that the majority of the effort on larger projects are spent on analysis and change management.

We take pride in our team for collectively being the most experienced EMC Documentum technical team in South Africa. We not only compete very favorably with the large players, but are contracted by large players for our specialist knowledge and extensive experience.

Stratum Consulting considers itself to be the leaders in the delivery of ECM solutions through collective skills, infrastructure and experience. Our focus is to help you optimize your performance, manage risks and increase efficiencies and ultimately, maximize your return on investment.

#### **Our Product Specialization:**

- EMC Documentum ECM Platform
- EMC Documentum Records Management
- EMC Documentum Business Process Management and Workflow
- EMC Documentum Custom Development and Integrations
- Captiva InputAccel Scanning Solutions
- Captiva InputAccel Custom Development
- Captiva Dispatcher
- EMC Source One Email Archiving
- Alfresco Open Source Content Management
- Microsoft Sharepoint

#### **Our Consulting and Development Services:**

- Solution Architecture
- Business Analysis
- ECM Assessments and Information Surveys
- ECM Systems Analysis
- Product and Road map studies
- ECM Strategy and Road map studies
- ECM Governance and Compliance Studies and Implementations
- Integration Consulting
- Integration Development Services (Java, .Net, Visual Basic, c#)
- Custom Component Development (Java, .Net, Visual Basic, c#)
- Service Orientated Architecture (SOA)

We are a registered Microsoft Partner and are closely aligned with EMC South Africa.



## Marketing and Advertising Media

In Stratum Consulting partnering with Bright Space Pty Ltd, we are presented with the opportunity to connect business with target audience through innovative Media and Advertising Solutions.

We provide advertising space for a wide range of venues with hardware and software solutions that deliver technologically advanced avenues for corporate brands to connect with influential multicultural and urban consumer groups.



## Business Solutions

Stratum Consulting offers you innovative office technology and modern business solutions that will considerably enhance workflow and productivity in your business. Whether you're looking for a single printer to suit a streamlined home office or a comprehensive unified communications system for a thriving organization, Stratum Consulting has the products and services to suit your unique requirements.

### Document Solutions

#### ➤ Multifunction Colour/Black-and-White Copiers

Multifunction copiers are ideal for businesses that work with high-quality digital images and visuals. They increase productivity and enhance efficiency in all departments with a centralized point for document reproduction, scanning, printing, faxing and emailing.

#### ➤ Black and White Printers

Monochromatic printers are a common choice amongst small to medium-sized businesses today. Offering high quality documents, crisp text and zero smudging, black and white printers can lend your business documents a sense of professionalism and excellence. PanSolutions offers laser and dot matrix black and white printer models. (Wide format options available)

#### ➤ Colour Printers

Offering dazzling, high-quality colour documents, colour printers are perfectly suited for businesses dealing with images and visuals. Notable benefits include less frequent ink replacements, larger image quality, and easy-to-use interfaces – resulting in significant savings in the long run. (Wide format options available)

#### ➤ Scanners

Stratum Consulting offers a wide range of fully capable scanners to meet your image-scanning requirements. Providing intuitive operation, versatility and high quality analogue-to-digital document duplication, scanners are an essential component in any organization where the world is moving towards a paperless age. (Wide format options available)

### Duplicators

Offering a cost effective “scan once - print many” option, duplicators are an alternative to traditional copiers. Utilizing digital duplication ensures that every copy is an original copy; it can also save as much as 33% per copy compared to other copying methods. Duplicators are ideal for use in the workplace to increase productivity and optimize workflow.

### Presentation Solutions

Stratum Consulting offers a wide variety of innovative devices to meet your presentation requirements. Making a good impression in a presentation is vital; we offer quality presentation solutions to help you get your point across, be it in the boardroom or simply in the workplace.

### Plasma & LED Screens

Stratum Consulting provides a wide selection of HD-ready and Full-HD plasma screens to ensure the efficiency of your presentation or demonstration. We also offer portable and home theatre projectors, allowing the viewer the opportunity to view high-quality media from a variety of digital mediums including USB-enabled devices and PCs. Make an impression with presentation solutions from Stratum Consulting.

### PC And Notebooks

Stratum offers a wide range of PC, Notebook and Software Solutions from some of the globe's leading brands at competitive prices for all your office requirements.

### Finance Requirements

Finance options are available to optimize your cash flow requirements.

## BEE

At Stratum Consulting we recognise the need to include all sectors of the population and employ ECM Specialist and Professional Consultants from previously disadvantaged population groups.

We currently have a Level 4 BEE Rating (100% Procurement Recognition Level). A BEE restructuring deal is underway whereby current employees from previously disadvantaged population groups will become co-owners of Stratum, in addition to their current managerial roles.

## Vision

At Stratum Consulting, our Vision is to be the finest consulting company in South Africa - in the eyes of our Customers, Shareholders and People. We expect and demand the very best we have to offer by always keeping Stratum Core Values top of mind.

## Mission

Actualize full potential of all stakeholders through collective achievement when delivering the highest levels of professionalism and experience.

## Core Values

**Partnership** – We view our clients as partners, working together to a common goal.

**Solution Focused** - We focus on understanding and translating Business Needs into Solutions, remaining focused on the end goal whilst steering clear from unnecessary deviations.

**Delivery** - Our track record is one of delivering on time and within agreed upon budget.

**Excellence** – We pride ourselves in the excellence we bring to delivery of solutions.

**Evolved** - We believe that it is imperative in this world of constant change to optimize and improve performance on all levels by leveraging our collective experiences in evolving all the time.

## Contact Us

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